

## Glastonbury Landowners Association Profit & Loss Budget vs. Actual January through February 2017

	Jan - Feb 17	Budget	% of Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>100 · Parcel Assessment Fees</b>			
<b>110 · Land Assessments</b>			
110.12 · Land Assessments 2012	407.48		
110.13 · Land Assessments 2013	428.85		
110.14 · Land Assessments 2014	251.94		
110.15 · Land Assessments 2015	420.20		
110.16 · Land Assessments 2016	1,499.06		
110.17 · Land Assessments 2017	14,431.83	74,761.00	19.3%
<b>Total 110 · Land Assessments</b>	17,439.36	74,761.00	23.3%
<b>120 · Dwelling Assessments</b>			
120.12 · Dwelling Assessments 2012	754.66		
120.13 · Dwelling Assessments 2013	619.85		
120.14 · Dwelling Assessments 2014	312.88		
120.15 · Dwelling Assessments 2015	210.10		
120.16 · Dwelling Assessments 2016	1,286.60		
120.17 · Dwelling Assessments 2017	10,441.84	56,197.00	18.6%
<b>Total 120 · Dwelling Assessments</b>	13,625.93	56,197.00	24.2%
150 · Golden Age Village Income	2,572.50	10,290.00	25.0%
160 · Road Usage Fees	210.00		
170 · Finance Ch Income- Past Due Ass	1,681.95		
171 · 5% Penalty Income	258.24		
180 · 2009 Chip Seal Assessment	0.00		
<b>Total 100 · Parcel Assessment Fees</b>	35,787.98	141,248.00	25.3%
<b>200 · Project Review Fees</b>			
201 · Application Fees	35.00		
210 · Structure Imp. & Proc.Fees	170.00		
220 · Road/Driveway Imp. & Proc. Fees	75.00		
250 · Mileage Impact Fees	85.00		
<b>Total 200 · Project Review Fees</b>	365.00		
<b>400 · Other Gen Fund Income</b>			
401 · Lien Fees Paid	50.00		
<b>Total 400 · Other Gen Fund Income</b>	50.00		
<b>Total Income</b>	36,202.98	141,248.00	25.6%
<b>Gross Profit</b>	36,202.98	141,248.00	25.6%
<b>Expense</b>			
<b>1000 · Snow Removal</b>			
1010 · Contracted Snow Removal	9,740.00	8,000.00	121.8%
1011 · Equipment Rental	950.00	500.00	190.0%
1012 · Snow Fences	1,097.35	2,295.00	47.8%
1013 · Sand	521.50	600.00	86.9%
<b>1015 · Payroll Costs</b>			
1016 · Wages Paid Snow			
1016a · Wages Paid Plowing	1,970.00		
1016b · Wages Paid Sanding	425.00		
1016c · Wages Paid Sand Loading	260.00		
1016d · Wages Paid Snow Fence	515.00	500.00	103.0%
1016 · Wages Paid Snow - Other	0.00	1,650.00	0.0%
<b>Total 1016 · Wages Paid Snow</b>	3,170.00	2,150.00	147.4%
1018a · Payroll Software	14.00		
1019 · Workers' Compensation Insur...	96.34		
<b>Total 1015 · Payroll Costs</b>	3,280.34	2,150.00	152.6%
<b>1020 · Equipment Costs</b>			

## Glastonbury Landowners Association Profit & Loss Budget vs. Actual January through February 2017

	Jan - Feb 17	Budget	% of Budget
1021 · Truck Registration & Insurance	883.00	850.00	103.9%
1024 · Truck Maintenance	351.96	2,000.00	17.6%
1025 · Fuel	714.98	900.00	79.4%
1026 · Wages Truck Maintenance	150.00	500.00	30.0%
<b>Total 1020 · Equipment Costs</b>	<b>2,099.94</b>	<b>4,250.00</b>	<b>49.4%</b>
<b>Total 1000 · Snow Removal</b>	<b>17,689.13</b>	<b>17,795.00</b>	<b>99.4%</b>
<b>1030 · Road Maintenance</b>			
1031 · Weed Control	0.00	2,500.00	0.0%
1032 · Roadside Mowing	0.00	2,100.00	0.0%
1035-A · Grading & Gravel NG	0.00	20,360.00	0.0%
1035-B · Paved Road Costs NG	0.00	11,000.00	0.0%
1036 · Grading & Gravel SG	0.00	31,358.00	0.0%
1045 · Signs, Posts, Etc	0.00	1,000.00	0.0%
1046 · Insurance - Roads/Common Land	0.00	6,100.00	0.0%
<b>Total 1030 · Road Maintenance</b>	<b>0.00</b>	<b>74,418.00</b>	<b>0.0%</b>
<b>1200 · Parkland/Recreation Center</b>			
1210 · Utilities for Rec Center	30.76	550.00	5.6%
1220 · Sprinkler Maintenance	0.00	85.00	0.0%
1230 · Lawn Mowing/Gas	0.00	250.00	0.0%
1240 · Mower Maintenance	0.00	100.00	0.0%
1250 · Building Maintenance	0.00	800.00	0.0%
<b>Total 1200 · Parkland/Recreation Center</b>	<b>30.76</b>	<b>1,785.00</b>	<b>1.7%</b>
<b>1300 · Legal Fees</b>			
1305 · Legal Fees-General Advice	1,228.50	5,000.00	24.6%
1310 · Legal Costs - Litigation			
1310a · Litigation Incurred	1,268.05	1,400.00	90.6%
1310b · Litigation Initiated	2,125.50	3,000.00	70.9%
<b>Total 1310 · Legal Costs - Litigation</b>	<b>3,393.55</b>	<b>4,400.00</b>	<b>77.1%</b>
1312 · Document Production-Wages P...	0.00	1,700.00	0.0%
<b>Total 1300 · Legal Fees</b>	<b>4,622.05</b>	<b>11,100.00</b>	<b>41.6%</b>
<b>2000 · Overhead/Admin Costs</b>			
2005 · Accountant's Fees			
2005a · General Accounting Fees	2,745.02	7,200.00	38.1%
<b>Total 2005 · Accountant's Fees</b>	<b>2,745.02</b>	<b>7,200.00</b>	<b>38.1%</b>
2010 · Administrative Expense			
2010b · Administrative Costs-Wages ...	2,463.75		
2010d · Administrative Costs - Holiday	120.00		
2010 · Administrative Expense - Other	0.00	17,000.00	0.0%
<b>Total 2010 · Administrative Expense</b>	<b>2,583.75</b>	<b>17,000.00</b>	<b>15.2%</b>
2011 · Project Review Wages	108.75		
2016 · Insurance	0.00	900.00	0.0%
2018 · Licenses & Annual Reporting	20.00	40.00	50.0%
2019 · Lien Filing Costs	0.00	400.00	0.0%
2023 · Payroll Taxes All	599.10		
2050 · Office Supplies			
2050a · Admin Office Supplies	68.78		
2050b · Doc Production Office Suppli...	95.58		
2050 · Office Supplies - Other	0.00	1,500.00	0.0%
<b>Total 2050 · Office Supplies</b>	<b>164.36</b>	<b>1,500.00</b>	<b>11.0%</b>
2052 · Postage & Shipping	162.43	2,500.00	6.5%
2055 · Printing & Copies	22.00	1,200.00	1.8%
2060 · Rent - Facilities	295.00	2,620.00	11.3%

**Glastonbury Landowners Association**  
**Profit & Loss Budget vs. Actual**  
 January through February 2017

	<u>Jan - Feb 17</u>	<u>Budget</u>	<u>% of Budget</u>
2062 · Rent - PO Box & Safe Dep Box	66.00	120.00	55.0%
2066 · Software Costs			
2066a · Drop Box	19.98		
2066b · Quickbooks	199.99		
2066c · Microsoft Office	99.99		
2066 · Software Costs - Other	0.00	700.00	0.0%
<b>Total 2066 · Software Costs</b>	<b>319.96</b>	<b>700.00</b>	<b>45.7%</b>
2070 · Taxes - Property	0.00	520.00	0.0%
2080 · Telephone & Messaging	96.36	1,200.00	8.0%
2090 · Website Costs			
2093 · Software Fees	30.00		
2090 · Website Costs - Other	0.00	550.00	0.0%
<b>Total 2090 · Website Costs</b>	<b>30.00</b>	<b>550.00</b>	<b>5.5%</b>
2096 · Annual Mtg Refreshments	0.00	350.00	0.0%
<b>Total 2000 · Overhead/Admin Costs</b>	<b>7,212.73</b>	<b>36,800.00</b>	<b>19.6%</b>
66900 · Reconciliation Discrepancies	0.00		
<b>Total Expense</b>	<b>29,554.67</b>	<b>141,898.00</b>	<b>20.8%</b>
<b>Net Ordinary Income</b>	<b>6,648.31</b>	<b>-650.00</b>	<b>-1,022.8%</b>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
5000 · Interest Income - Bank	30.71	150.00	20.5%
<b>Total Other Income</b>	<b>30.71</b>	<b>150.00</b>	<b>20.5%</b>
<b>Net Other Income</b>	<b>30.71</b>	<b>150.00</b>	<b>20.5%</b>
<b>Net Income</b>	<b>6,679.02</b>	<b>-500.00</b>	<b>-1,335.8%</b>

**Glastonbury Landowners Association**  
**Profit & Loss: Cash vs Previous Year**  
**January through February 2017**

	Jan - Feb 17	Jan - Feb 16	\$ Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>100 · Parcel Assessment Fees</b>			
<b>110 · Land Assessments</b>			
110.12 · Land Assessments 2012	407.48	260.67	146.81
110.13 · Land Assessments 2013	428.85	160.06	268.79
110.14 · Land Assessments 2014	251.94	573.00	-321.06
110.15 · Land Assessments 2015	420.20	1,716.38	-1,296.18
110.16 · Land Assessments 2016	1,499.06	14,534.75	-13,035.69
110.17 · Land Assessments 2017	14,431.83	0.00	14,431.83
<b>Total 110 · Land Assessments</b>	17,439.36	17,244.86	194.50
<b>120 · Dwelling Assessments</b>			
120.12 · Dwelling Assessments 2012	754.66	209.37	545.29
120.13 · Dwelling Assessments 2013	619.85	142.95	476.90
120.14 · Dwelling Assessments 2014	312.88	382.00	-69.12
120.15 · Dwelling Assessments 2015	210.10	1,191.16	-981.06
120.16 · Dwelling Assessments 2016	1,286.60	10,846.84	-9,560.24
120.17 · Dwelling Assessments 2017	10,441.84	0.00	10,441.84
<b>Total 120 · Dwelling Assessments</b>	13,625.93	12,772.32	853.61
150 · Golden Age Village Income	2,572.50	2,572.50	0.00
160 · Road Usage Fees	210.00	0.00	210.00
170 · Finance Ch Income- Past Due Ass	1,681.95	1,038.06	643.89
171 · 5% Penalty Income	258.24	166.75	91.49
180 · 2009 Chip Seal Assessment	0.00	0.00	0.00
<b>Total 100 · Parcel Assessment Fees</b>	35,787.98	33,794.49	1,993.49
<b>200 · Project Review Fees</b>			
201 · Application Fees	35.00	50.00	-15.00
210 · Structure Imp. & Proc.Fees	170.00	465.00	-295.00
215 · Well/Septic Imp. & Proc. Fees	0.00	150.00	-150.00
220 · Road/Driveway Imp. & Proc. Fees	75.00	75.00	0.00
250 · Mileage Impact Fees	85.00	45.00	40.00
<b>Total 200 · Project Review Fees</b>	365.00	785.00	-420.00
<b>400 · Other Gen Fund Income</b>			
401 · Lien Fees Paid	50.00	54.48	-4.48
450 · Donation Income	0.00	80.00	-80.00
<b>Total 400 · Other Gen Fund Income</b>	50.00	134.48	-84.48
<b>Total Income</b>	36,202.98	34,713.97	1,489.01
<b>Gross Profit</b>	36,202.98	34,713.97	1,489.01
<b>Expense</b>			
<b>1000 · Snow Removal</b>			
1010 · Contracted Snow Removal	9,740.00	0.00	9,740.00
1011 · Equipment Rental	950.00	250.00	700.00
1012 · Snow Fences	1,097.35	0.00	1,097.35
1013 · Sand	521.50	0.00	521.50
<b>1015 · Payroll Costs</b>			
<b>1016 · Wages Paid Snow</b>			
1016a · Wages Paid Plowing	1,970.00	1,037.50	932.50
1016b · Wages Paid Sanding	425.00	137.50	287.50
1016c · Wages Paid Sand Loading	260.00	100.00	160.00
1016d · Wages Paid Snow Fence	515.00	0.00	515.00
<b>Total 1016 · Wages Paid Snow</b>	3,170.00	1,275.00	1,895.00
1018a · Payroll Software	14.00	0.00	14.00
1019 · Workers' Compensation Insura...	96.34	568.71	-472.37
1015 · Payroll Costs - Other	0.00	-3.99	3.99

**Glastonbury Landowners Association**  
**Profit & Loss: Cash vs Previous Year**  
**January through February 2017**

	Jan - Feb 17	Jan - Feb 16	\$ Change
<b>Total 1015 · Payroll Costs</b>	3,280.34	1,839.72	1,440.62
<b>1020 · Equipment Costs</b>			
<b>1021 · Truck Registration &amp; Insurance</b>	883.00	807.00	76.00
<b>1024 · Truck Maintenance</b>	351.96	689.99	-338.03
<b>1025 · Fuel</b>	714.98	189.35	525.63
<b>1026 · Wages Truck Maintenance</b>	150.00	210.00	-60.00
<b>Total 1020 · Equipment Costs</b>	2,099.94	1,896.34	203.60
<b>Total 1000 · Snow Removal</b>	17,689.13	3,986.06	13,703.07
<b>1200 · Parkland/Recreation Center</b>			
<b>1210 · Utilities for Rec Center</b>	30.76	48.23	-17.47
<b>Total 1200 · Parkland/Recreation Center</b>	30.76	48.23	-17.47
<b>1300 · Legal Fees</b>			
<b>1305 · Legal Fees-General Advice</b>	1,228.50	691.25	537.25
<b>1310 · Legal Costs - Litigation</b>			
<b>1310a · Litigation Incurred</b>	1,268.05	47.71	1,220.34
<b>1310b · Litigation Initiated</b>	2,125.50	87.50	2,038.00
<b>Total 1310 · Legal Costs - Litigation</b>	3,393.55	135.21	3,258.34
<b>Total 1300 · Legal Fees</b>	4,622.05	826.46	3,795.59
<b>2000 · Overhead/Admin Costs</b>			
<b>2005 · Accountant's Fees</b>			
<b>2005a · General Accounting Fees</b>	2,745.02	0.00	2,745.02
<b>2005 · Accountant's Fees - Other</b>	0.00	134.92	-134.92
<b>Total 2005 · Accountant's Fees</b>	2,745.02	134.92	2,610.10
<b>2010 · Administrative Expense</b>			
<b>2010b · Administrative Costs-Wages ...</b>	2,463.75	1,979.25	484.50
<b>2010c · Mileage Reimbursement</b>	0.00	7.29	-7.29
<b>2010d · Administrative Costs - Holiday</b>	120.00	0.00	120.00
<b>Total 2010 · Administrative Expense</b>	2,583.75	1,986.54	597.21
<b>2011 · Project Review Wages</b>	108.75	91.00	17.75
<b>2018 · Licenses &amp; Annual Reporting</b>	20.00	0.00	20.00
<b>2019 · Lien Filing Costs</b>	0.00	2.20	-2.20
<b>2023 · Payroll Taxes All</b>	599.10	344.95	254.15
<b>2050 · Office Supplies</b>			
<b>2050a · Admin Office Supplies</b>	68.78	75.98	-7.20
<b>2050b · Doc Production Office Supplies</b>	95.58	0.00	95.58
<b>Total 2050 · Office Supplies</b>	164.36	75.98	88.38
<b>2052 · Postage &amp; Shipping</b>	162.43	808.04	-645.61
<b>2055 · Printing &amp; Copies</b>	22.00	427.83	-405.83
<b>2060 · Rent - Facilities</b>	295.00	175.00	120.00
<b>2062 · Rent - PO Box &amp; Safe Dep Box</b>	66.00	68.00	-2.00
<b>2066 · Software Costs</b>			
<b>2066a · Drop Box</b>	19.98	39.96	-19.98
<b>2066b · Quickbooks</b>	199.99	0.00	199.99
<b>2066c · Microsoft Office</b>	99.99	0.00	99.99
<b>Total 2066 · Software Costs</b>	319.96	39.96	280.00
<b>2070 · Taxes - Property</b>	0.00	259.36	-259.36
<b>2080 · Telephone &amp; Messaging</b>	96.36	73.28	23.08
<b>2090 · Website Costs</b>			
<b>2093 · Software Fees</b>	30.00	0.00	30.00
<b>Total 2090 · Website Costs</b>	30.00	0.00	30.00
<b>2095 · Internet</b>	0.00	19.05	-19.05

**Glastonbury Landowners Association**  
**Profit & Loss: Cash vs Previous Year**  
January through February 2017

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	<u>Jan - Feb 17</u>	<u>Jan - Feb 16</u>	<u>\$ Change</u>
Total 2000 · Overhead/Admin Costs	7,212.73	4,506.11	2,706.62
66900 · Reconciliation Discrepancies	0.00	0.00	0.00
<b>Total Expense</b>	<u>29,554.67</u>	<u>9,366.86</u>	<u>20,187.81</u>
<b>Net Ordinary Income</b>	6,648.31	25,347.11	-18,698.80
<b>Other Income/Expense</b>			
<b>Other Income</b>			
5000 · Interest Income - Bank	30.71	27.26	3.45
<b>Total Other Income</b>	<u>30.71</u>	<u>27.26</u>	<u>3.45</u>
<b>Other Expense</b>			
Ask My Accountant	0.00	0.00	0.00
<b>Total Other Expense</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
<b>Net Other Income</b>	<u>30.71</u>	<u>27.26</u>	<u>3.45</u>
<b>Net Income</b>	<u><u>6,679.02</u></u>	<u><u>25,374.37</u></u>	<u><u>-18,695.35</u></u>

**Glastonbury Landowners Association**  
**Customer Balance Summary**  
As of February 28, 2017

	Feb 28, 17
NG 48-3	36,042.35
NG 37-C	14,647.57
<b>SG 64 A</b>	12,145.11
NG 65	10,649.44
<b>NG 23</b>	9,773.88
SG 46-A	9,563.82
SG 53-B	9,498.93
NG 39	9,092.53
SG 53-D	8,246.47
SG 93-A	8,124.39
SG 47	8,124.30
NG 06-A	7,825.74
Bill Only	7,366.17
NG 7 B-2	6,679.83
SG 50-D	6,513.26
SG 32-B	6,044.63
SG-90	5,095.25
NG 7-C	4,170.96
NG 32-C	4,017.24
SG 76	3,943.06
<b>SG 64 B</b>	3,492.08
NG 51 B	3,279.56
NG 7-A	3,143.95
NG 28 E	2,667.85
NG 7-E	2,653.77
SG 35-C	1,862.56
SG 25-E	1,845.44
NG 47-F	1,801.00
Bill Only	1,767.07
NG 54-E	1,753.15
NG 29-A	1,243.09
NG 10-C	1,130.41
Bill Only	1,100.87
SG 31-A	943.43
SG 47	939.58
NG 6-B4	749.73
NG 29-D	648.50
NG 26-B-2	524.14
SG 105 B	449.44
SG 87	411.29
<b>NG 11-E</b>	362.53
<b>SG 43-C</b>	335.10
SG 26-A2	305.60
SG 34-A2	296.16
NG 42-E	264.63
SG 22-D	228.23
NG 55-C	225.92

**Glastonbury Landowners Association**  
**Customer Balance Summary**  
As of February 28, 2017

Feb 28, 17

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SG 53-A	225.92
<b>SG 39-E</b>	215.48
<b>SG 93-A</b>	189.89
NG 28- B	164.00
NG 40-1	161.62
<b>NG 61-A</b>	161.62
SG 18 A-2	161.62
SG 32-A-2	161.62
SG 26-E	161.62
<b>SG 43-D</b>	161.06
NG 54-A	117.59
NG 26-A	112.65
SG 34-A1	109.57
SG 31-B	107.74
SG 37-1-E3	107.74
NG 1-D	107.74
NG 28 D	107.74
SG 50-B	107.74
NG 41-A	107.74
SG 30-B	107.74
NG 37-E	107.74
NG 10-A	107.74
NG 28 C	107.74
SG 20-B	107.74
NG 47-C	107.74
NG 2-C	107.74
NG 32-E	107.74
SG 36-D	107.74
SG 84	107.74
NG 55-B	107.74
NG 57-B	107.74
NG 33-B	107.74
SG 86	107.74
SG 33-D	107.74
SG 26-C	107.74
SG 18 A-1	107.74
26-C	107.74
SG 21 C-1	107.74
NG 5-C	107.74
NG 50-AE	107.74
NG 35-C	107.74
NG 35-E	107.74
NG 36-A	107.74
NG 62	107.74
NG 41-B	107.74
NG 41-D	107.74
NG 6 B-3	107.74



**Glastonbury Landowners Association**  
**Customer Balance Summary**  
As of February 28, 2017

	Feb 28, 17
SG 104	107.74
SG 100	107.74
NG 31-E	107.74
SG 26-D	107.74
SG 103	107.74
SG 41-B1	107.74
SG 41-C	107.74
NG 8A	107.09
NG 2-D	105.00
NG 27	72.74
SG 63	71.23
NG 58	63.27
SG 32-D	60.16
NG 43-3	53.87
SG 57 A-3	53.87
NG 51 C	53.87
NG 49-A	53.87
SG 84	53.87
SG 30-A	53.87
SG 73	53.87
NG 9 (B)	53.87
SG 81	53.87
SG 21-D	53.87
SG 106 A-1	53.87
SG 106 A-2	53.87
SG 32-A-3	53.87
22-E	53.87
NG 29-C	53.87
SG 41-A	52.50
SG 26-B	43.90
SG 30 D	27.31
SG 40-E	11.59
SG 42A	4.12
NG 10 E	2.74
NG 66	0.04
	<b>229,941.35</b>